

BUYERS GUIDE

An abbreviated version of our offerings

Choosing to buy a home is one of the biggest decisions you'll make in your life. It requires a great deal of planning and it's never too early to connect with a Real Estate Professional. They will help guide you through the process and ensure you are well equipped to make the best possible decisions along the way.

discovery.

Buying a home is likely one of the largest purchases you'll ever make. It requires careful **PLANNING** and saving. You'll need to save up a down payment of at least 5% and you'll need to meet with a mortgage broker to get pre-approved and understand your budget.

You'll need to have a good idea of what type of **PROPERTY** you want to purchase. Where do you want to live? How long will you live there? Will your family grow?

working together.

Find a great Real Estate professional who **UNDERSTANDS** your goals. Together, you'll explore listings and find properties that suit both your goals and your budget.

When you find a property you'd like to purchase, you'll work together to write an **OFFER** and include your ideal terms and conditions. The agent will negotiate on your behalf.

Once an **ACCEPTED OFFER** is achieved, your **DUE DILIGENCE** period will begin. Your agent will help you navigate this process and work towards satisfying all of your conditions. This includes things like property inspection and financing approval.

achievement.

Once you are fully satisfied, you will **REMOVE CONDITIONS** to move forward with your purchase.

You will be required to choose **LEGAL REPRESENTATION** to convey the property at closing. You will finalize your purchase in their office and wrap up details of your financing.

CLOSING day comes and your purchase is finally complete! It's time to celebrate!

relationship.

We don't disappear after closing. We are here as a **RESOURCE** for anything and everything Real Estate. Please don't hesitate to reach out any time you have questions or concerns. We love to provide advice on upgrades and future planning. We also like to make sure you understand the value of your ongoing investment. We recommend a check in every 6 months to 1 year to see how things are going in your neighbourhood.