

# SELLERS GUIDE

An abbreviated version of our offerings

Choosing to sell your property is a huge step towards achieving your goals. It requires a great deal of consideration and it's never too early to connect with a Real Estate Professional. They will help guide you through the process of preparing your home and ensure you are well equipped to make the best possible decisions along the way.

## discovery.

Identify the steps to make your goals a reality. This can include connecting with your lender to understand your options for financing and any penalties you may accrue when making a move.

What's your next move? Does selling your property bring you closer to achieving these goals? Can you potentially leverage your current property to acquire another?

## working together.

Find a great Real Estate professional who understands your goals. Together, discuss what you can do, prior to selling that may yield a higher sale price.

Prepare the property for sale by decluttering and cleaning as much as possible. Sometimes, it may also be beneficial to stage the property prior to taking listing photos.

Your agent will help you navigate any offers that come in and together you'll work to achieve favourable terms and conditions. They will then support you during a due diligence period for the Buyer.

## achievement.

The Buyer will remove conditions and you officially have an unconditional offer in place.

You will be required to choose legal representation to convey the property at closing. You will finalize your sale in their office and wrap up details of the sale.

Closing day comes and your sale is finally complete! It's time to celebrate!

## relationship.

We don't disappear after closing. We are here as a resource for anything and everything Real Estate related. Please don't hesitate to reach out any time you have questions or concerns. We love to provide advice on current market conditions and help you plan for any future moves.